



AGROWEX INDUSTRIES *Verified Offtake Opportunity*

OFFTAKE SUMMARY

- **Product Type:** Apples
- **Oftake Duration:** 6 Months Contract
- **Market Type:** Local & Export
- **Quantity Required:** 1918 tons
- **Delivery Region(s):** Nationwide
- **Submission Deadline:** 1st September 2025



Office 16, Blueberry Shopping Centre,
Blueberry St, Honeydew, Roodepoort, 2040



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ESTABLISHMENT PHASE (Year 1)



Item Name	Item Category	Unit Cost	Quantity	Total Cost
Land Preparation & Layout	Direct costs	12,000	1	12,000
Tree Seedlings (600 trees)	Direct costs	120,000	1	120,000
Planting Labour	Direct costs	15,000	1	15,000
Initial Fertiliser Program	Direct costs	18,000	1	18,000
Irrigation System Installation	Direct costs	55,000	1	55,000
Pest Control & Chemicals	Direct costs	12,000	1	12,000
Tree Guards & Support System	Direct costs	25,000	1	25,000
Weed Control	Direct costs	16,000	1	16,000
Equipment & Tools	Overheads	12,000	1	12,000
Crop Insurance	Overheads	6,500	1	6,500
Professional Fees (Agronomist)	Overheads	5,500	1	5,500
Agrowex Software Licensing	Overheads	1,850	1	1,850
YEAR 1 TOTAL COSTS				298,850

DISCLAIMER: Please note that the estimated costs and projections are market related. They do not include additional expenses such as produce packaging, logistics to market, and a 15% market agent fee, which will be incurred separately above the outlined cost.

ANNUAL MAINTENANCE COSTS (Years 2+)



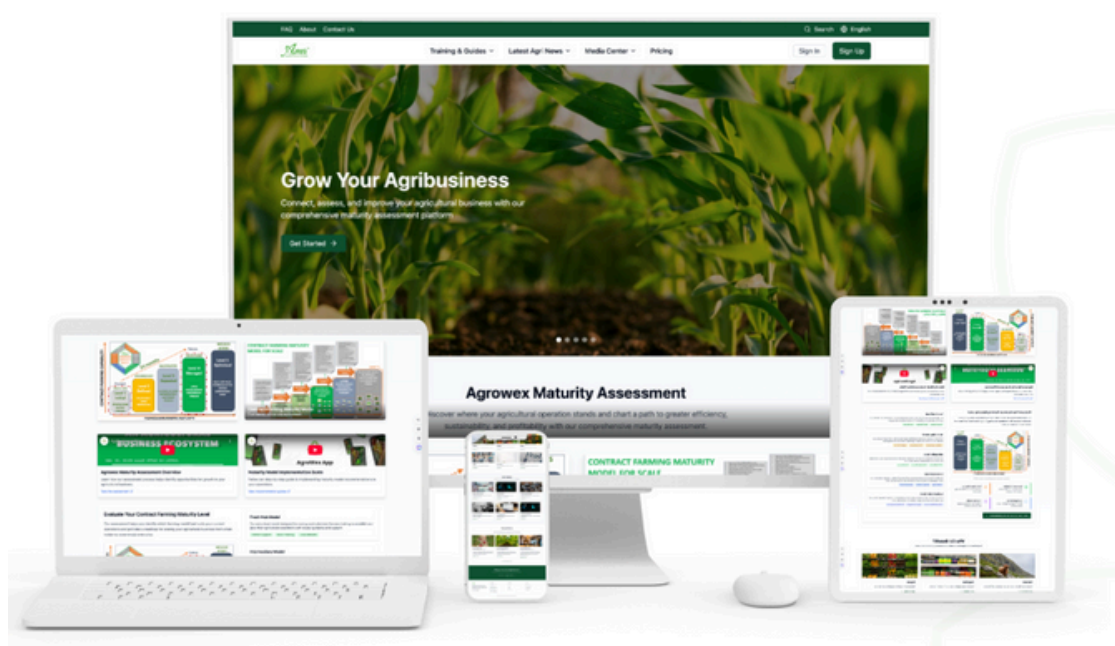
Item Name	Item Category	Unit Cost	Quantity	Total Cost
Pruning & Tree Care	Direct costs	22,000	1	22,000
Annual Fertiliser Program	Direct costs	26,000	1	26,000
Pest Control & Chemicals	Direct costs	32,000	1	32,000
Irrigation Operations	Direct costs	15,000	1	15,000
Weed Control	Direct costs	16,000	1	16,000
Harvesting & Labour	Direct costs	45,000	1	45,000
Packaging & Grading	Direct costs	22,000	1	22,000
Cold Storage	Direct costs	8,000	1	8,000
Equipment Maintenance	Overheads	8,000	1	8,000
Crop Insurance	Overheads	12,000	1	12,000
Professional Fees	Overheads	4,500	1	4,500
Agrowex Software Licensing	Overheads	1,850	1	1,850
ANNUAL MAINTENANCE				212,350

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Production & Revenue Projection (Per Hectare -Tunnel)



Year	Yield (tons)	Price/ton	Revenue	Annual Costs	Profit	Margin
1	0	-	0	298,850	(298,850)	-
2	0	-	0	212,350	(212,350)	-
3	8	12,000	96,000	212,350	(116,350)	-
4	18	12,000	216,000	212,350	3,650	1.70%
5	28	12,000	336,000	212,350	123,650	36.80%
6+	40	12,000	480,000	212,350	267,650	55.70%



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Opportunity Brief

OFFTAKE SUMMARY

ELIGIBILITY CRITERIA To apply for this offtake opportunity, producers must:

- Be registered on the Agrowex App with a complete Digital Farm Profile.
- Have completed the Agrowex Maturity Assessment (AMA).
- Hold valid certification(s) relevant to the market (e.g. Organic, GAP, Food Safety).
- Demonstrate proven production history or capacity aligned with requested volumes.

SUPPLY CONDITIONS:

- Packaging & Grading: [e.g. Cleaned, dried, bagged in 50kg sacks]
- Quality Specifications: [e.g. 98% purity, moisture <12%]
- Logistics: Transport support may be facilitated through Agrowex Driver App where applicable.
- Collection Point: [Insert details if FreshHub or central depot is used]

HOW TO APPLY:

1. Create Farm Profile/Log in to your Agrowex App.
2. Navigate to Offtakes > Available Offers.
3. Click on the specific offtake.
4. Submit your application form.
5. Upload your compliance documents & profile data.

Applications will be reviewed within 7 working days.

BENEFITS FOR FARMERS:

- Guaranteed buyer access.
- Fast-tracked payments via Agrowex Capital where applicable.
- Access to packaging, aggregation and distribution via FreshHub.
- Opportunity for long-term supply partnership and scaling support.

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FURTHER INSTRUCTIONS & AMA TOOL OVERVIEW

Post-Application Checklist:

- Ensure your AMA score is up to date
- Confirm your inventory and harvest timeline on the app
- Keep certification documents accessible for inspection

If Selected:

- You will receive a digital contract via the Agrowex App
- Confirm your delivery availability and logistics preference
- Coordinate grading & collection through Fresh-Hub or your aggregator

Missed the Deadline?

- Don't worry upcoming offtake cycles are listed in the app.
- Turn on notifications to be the first to know.

Want to Improve Eligibility?

- Retake the AMA for updated recommendations
- Visit the Learning Centre in the Agrowex App for certification support

Reminder: Agrowex prioritizes verified, consistent suppliers build your profile and reputation through reliable deliveries and transparent communication.



AmaTM
AGROWEX MATURITY ASSESSMENT

Understanding the AMA Tool

The Agrowex Maturity Assessment (AMA) is your first step toward verified offtakes and sustainable growth. It helps determine the readiness and reliability of your agribusiness.

What the AMA Evaluates:

- Farm management and record keeping
- Production capacity and consistency
- Financial health and transaction history
- Compliance and certifications

Why It Matters:

- AMA scores are used by buyers and financiers to evaluate your risk and readiness.
- Higher AMA scores open access to export opportunities, Agrowex Capital, and recurring offtakes.

How to Prepare:

- Complete your Digital Farm Profile in the Agrowex App
- Gather all certification and past sales documentation
- Take the AMA via the Assessment section in the app

Improving your AMA score can elevate your farm from smallholder to commercial-ready!

Start preparing today. Grow smarter, grow stronger.

#PoweredByAgrowex #GrowWithAMA #VerifiedFarmers #Agrowex-hub



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